TARAWA MANAGEMENT, LLC

MANUFACTURED HOUSING COMMUNITIES: WE BUY PARKS, WE SELL PORTFOLIOS



Tarawa Management, LLC ("Tarawa") is a vertically integrated organization that acquires, operates and enhances the value of Manufactured Housing Communities ("MHCs") in the Southeast and Mid-Atlantic. By introducing institutional grade management practices to otherwise undervalued investments, Tarawa creates stable investments in one of the most sought-after real estate asset classes.

Obiective

Provide our investors a favorable, non-correlated investment return, with significant tax advantages, while providing our residents a safe and affordable place to live.

Our Goals Our goal for investors is to create a diversified portfolio of cash flowing MHCs that gives each investor the benefits of owning an MHC without the need for day-to-day oversight.

Our goal for residents is for them to own their own homes while the investing entity owns and maintains the underlying land and infrastructure (roads, utilities, amenities). This owner-resident relationship will allow our residents to take pride in our communities, adding value for residents AND investors. This has the potential to lead to resident longevity and other investment advantages that are not provided by other real estate assets.

WHY MANUFACTURED HOUSING COMMUNITIES THE OPPORTUNITY

Inefficient and Highly Fragmented Market

MHCs remain an unfamiliar real estate niche for many investors, with limited institutional ownership and a scarcity of high-quality market or investment research. Many transactions are done off market among private owners.

Inflation Protection / Tax Advantage

With rental increases to match inflation – MHCs can provide investors a hedge against inflationary risk, MHCs also provide significant depreciation expense, which may be used to reduce the investors' taxable income.

Recession Resistant

Given the lower occupancy cost of MHCs, the financial performance of MHCs tends to remain stable during recessionary periods unlike the performance of many other real estate assets.

Portfolio Diversification

MHCs generate superior returns that are non-correlated with the broader economy and the stock market.

Highly Favorable Financing Available

Interest rates provide significant opportunities with the use of leverage (approximately 5-7% interest rates buying 5-7% cap rates). Conduit/government loans are also available for the purchase of larger parks.

STRONG TRACK RECORD

Portfolio	Location	# of Parks	Units	Net Economic Occupancy
Agilis Park Fund, LP	Southeast United States (NC, SC, GA)	6	1,165	60%
Agilis Park Fund II, LP	Southeast United States (NC, SC, GA)	8	913	80%
Agilis Park Fund III, LP	Southeast United States (SC, GA)	3	142	92%
Institutional 1	Georgia	2	401	70%
Institutional 2	Southeast United States (NC, SC, GA)	16	1,229	75%
Institutional 3	Rocky Mount, NC	6	864	73%

^{*} All figures are as of Q1 2023.

WHO IS TARAWA





Rich Colangelo



Ted lasinski



Roby Seed

- Consists of four partners having over a decade of experience in operating and managing MHC and investment funds.
- Oversees approximately 55 employees and has its corporate offices in Charleston, South Carolina and Ashland, Virginia.
- Has over 5,000 units under management, valued over \$250MM.
- This year, sold an institutional portfolio, which consisted of 1,229 pads, acquired for \$34MM, optimized and sold for \$56MM within two and a half years, which yielded approximately a 3X multiple on invested capital.
- Own and operate three MHC Funds, focused on the Southeast, for high net-worth individuals, family offices and RIAs. The third fund is currently in its second capital raise.



Roby Seed +1 707.292.2030 Roby@Trubild.com

^{*}Agilis Park Fund III, LP is currently in its second capital raise after being launched in April 2022.

TARAWA MANAGEMENT, LLC

MANUFACTURED HOUSING COMMUNITIES: WE BUY PARKS, WE SELL PORTFOLIOS



IMPORTANT DISCLOSURES

THIS PRESENTATION IS NOT TO BE CONSTRUED AS AN OFFER TO SELL OR THE SOLICITATION OF AN OFFER TO BUY ANY SECURITY IN ANY JURISDICTION IN WHICH IT IS UNLAWFUL TO MAKE SUCH AN OFFER OR SOLICITATION OR TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE SUCH AN OFFER OR SOLICITATION IN SUCH JURISDICTION. THIS PRESENTATION IS NOT AN ADVERTISEMENT AND IS NOT INTENDED FOR PUBLIC USE OR DISTRIBUTION.

A PROSPECTIVE INVESTOR SHOULD NOT CONSIDER THE CONTENTS OF THIS PRESENTATION AS INVESTMENT, LEGAL, TAX, ACCOUNTING OR OTHER ADVICE. IN MAKING AN INVESTMENT DECISION, EACH PROSPECTIVE INVESTOR MUST RELY ON ITS OWN EXAMINATION OF TARAWA INVESTMENT AND THE TERMS OF THE OFFERING, INCLUDING THE MERITS AND RISKS INVOLVED, AND SHOULD CONSULT WITH ITS INVESTMENT, LEGAL, TAX, ACCOUNTING AND OTHER ADVISORS AND CONSULTANTS. INVESTMENT IN THE INVESTING ENTITY (THE "INTERESTS") INVOLVES A HIGH DEGREE OF RISK AND IS SUITABLE ONLY FOR A SOPHISTICATED INVESTOR FOR WHICH SUCH INVESTMENT DOES NOT CONSTITUTE A COMPLETE INVESTMENT PROGRAM AND WHICH FULLY UNDERSTANDS AND IS WILLING TO ASSUME THE RISKS INVOLVED.

THE INFORMATION CONTAINED IN THIS PRESENTATION IS FOR THE CONFIDENTIAL USE OF ONLY THOSE PERSONS TO WHOM IT IS TRANSMITTED ON BEHALF OF THE INVESTING ENTITY AND MAY NOT BE REPRODUCED, DISTRIBUTED TO OTHERS OR USED FOR ANY OTHER PURPOSE WITHOUT THE PRIOR WRITTEN CONSENT OF TARAWA MANAGEMENT, LLC. BY ACCEPTING DELIVERY OF THIS PRESENTATION, YOU AGREE TO MAINTAIN THE CONFIDENTIALITY OF THE INFORMATION CONTAINED HEREIN AND AGREE NOT TO REPRODUCE OR DISTRIBUTE SUCH INFORMATION TO ANY OTHER PERSON OR USE SUCH INFORMATION FOR ANY PURPOSE OTHER THAN TO EVALUATE YOUR POTENTIAL PARTICIPATION IN THE INVESTMENT DESCRIBED HEREIN. THE INFORMATION PRESENTED HEREIN SPEAKS ONLY AS OF THE DATE HEREOF, DOES NOT PURPORT TO BE COMPLETE AND IS SUBJECT TO CHANGE WITHOUT NOTICE TO YOU OR ANY OTHER RECIPIENT HEREOF. RECIPIENTS OF THIS PRESENTATION ACKNOWLEDGE THAT CIRCUMSTANCES MAY CHANGE AND THE CONTENTS HEREOF MAY BECOME OUTDATED AS A RESULT. IN PREPARING THIS PRESENTATION, THE INVESTING ENTITY HAS RELIED UPON AND ASSUMED, WITHOUT INDEPENDENT VERIFICATION, THE ACCURACY AND COMPLETENESS OF ALL INFORMATION AVAILABLE FROM THIRD PARTIES OR PUBLIC MATERIALS OR OTHER SOURCES THAT WERE OTHERWISE AVAILABLE TO THE INVESTING ENTITY.

CERTAIN ECONOMIC AND MARKET INFORMATION CONTAINED HEREIN HAS BEEN OBTAINED FROM PUBLISHED SOURCES PREPARED BY OTHER PARTIES. ALTHOUGH SUCH SOURCES ARE BELIEVED TO BE RELIABLE, NONE OF THE INVESTING ENTITY, TARAWA MANAGEMENT, LLC ("TARAWA") OR THEIR RESPECTIVE AFFILIATES ASSUMES ANY RESPONSIBILITY FOR THE ACCURACY OR COMPLETENESS OF SUCH INFORMATION. NEITHER DELIVERY OF THESE MATERIALS NOR ANY STATEMENT HEREIN SHOULD BE TAKEN TO IMPLY THAT ANY INFORMATION HEREIN IS CORRECT AS OF ANY TIME SUBSEQUENT TO THE DATE HEREOF. FURTHER, CERTAIN INFORMATION IS BASED IN PART ON INFORMATION PROVIDED BY THIRD PARTIES AND HAS NOT BEEN INDEPENDENTLY VERIFIED BY TARAWA OR ANY OTHER PERSON OR ENTITY.

THE ANNUAL FINANCIAL STATEMENTS OF THE ENTITIES HOLDING THE INVESTMENTS DESCRIBED HEREIN ARE GENERALLY AUDITED AS OF DECEMBER 31, BUT NONE OF THE INFORMATION HEREIN HAS BEEN AUDITED NOR HAS ANY OF SUCH INFORMATION BEEN PREPARED IN ACCORDANCE WITH U.S. GAAP OR FASB ASC 820, FAIR VALUE MEASUREMENTS AND DISCLOSURES OR WITH A VIEW TOWARDS COMPLIANCE WITH PUBLIC DISCLOSURE RULES OR ANY PUBLISHED GUIDELINES.

PROJECTED INVESTMENT RESULTS OF ANY PERSON DESCRIBED HEREIN ARE PROVIDED FOR ILLUSTRATIVE PURPOSES ONLY AND MAY NOT BE INDICATIVE OF THE INVESTING ENTITY'S FUTURE INVESTMENT RESULTS. IT SHOULD NOT BE ASSUMED THAT THE RECOMMENDATIONS MADE BY TARAWA IN THE FUTURE WILL BE PROFITABLE OR WILL EQUAL THE PERFORMANCE OF THE INVESTMENTS DESCRIBED HEREIN. THE NATURE OF, AND RISKS ASSOCIATED WITH, THE INVESTING ENTITY'S INVESTMENTS MAY DIFFER SUBSTANTIALLY FROM THOSE INVESTMENTS AND STRATEGIES UNDERTAKEN HISTORICALLY BY TARAWA OR BY ANY OTHER PERSON DESCRIBED HEREIN. THERE CAN BE NO ASSURANCE THAT THOSE OR COMPARABLE RETURNS WILL BE ACHIEVED BY THE INVESTING ENTITY IN THE FUTURE, THAT THE INVESTING ENTITY'S PERFORMANCE OBJECTIVES WILL BE ACHIEVED OR THAT THE INVESTING ENTITY WILL BE ACHIEVED ON THAT THE INVESTING ENTITY FERFORMANCE OBJECTIVES WILL BE ACHIEVED ON THAT THE INVESTING ENTITY OF THE INVESTIGATION OF THE INVES BASED UPON ASSUMPTIONS, ALL OF WHICH ARE DIFFICULT TO PREDICT AND MANY OF WHICH ARE BEYOND THE INVESTING ENTITY'S CONTROL. THERE CAN BE NO ASSURANCE THAT ANY PROJECTED OR ESTIMATED RETURNS CAN BE REALIZED OR THAT THE ACTUAL RETURNS WILL NOT BE MATERIALLY LOWER OR HIGHÉR THAN THOSE PROJECTED OR ESTIMATED AND INCLUDED IN THESE MATERIALS.

THE INTERESTS HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR UNDER THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES. THEY WILL BE OFFERED ONLY TO QUALIFIED INVESTORS PURSUANT TO AN EXEMPTION FROM THE REGISTRATION PROVISIONS OF THE SECURITIES ACT AS SET FORTH IN SECTION 4(A)(2) THEREOF AND REGULATION D PROMULGATED THEREUNDER AND SIMILAR EXEMPTIONS UNDER STATE SECURITIES LAWS.

THE INTERESTS ARE ILLIQUID. NO PUBLIC MARKET FOR SUCH INTERESTS EXISTS, AND NONE IS EXPECTED TO DEVELOP. SUCH INTERESTS ARE SUBJECT TO RESTRICTIONS ON TRANSFERABILITY AND RESALE AND MAY NOT BE TRANSFERRED OR RESOLD EXCEPT AS PERMITTED UNDER THE SECURITIES ACT, APPLICABLE STATE SECURITIES LAWS AND THE STRUCTURAL AGREEMENT.

THE INVESTING ENTITY IS NOT AND WILL NOT BE REGISTERED AS AN INVESTMENT COMPANY UNDER THE INVESTMENT COMPANY ACT OF 1940, AS AMENDED (THE "INVESTMENT COMPANY ACT"). ACCORDINGLY, THE PROTECTIVE PROVISIONS OF THE INVESTMENT COMPANY ACT AND THE RULES PROMULGATED THEREUNDER (WHICH, AMONG OTHER THINGS, REQUIRE INVESTMENT COMPANIES TO HAVE A MAJORITY OF DISINTERESTED INVESTORS, PROHIBIT AN INVESTMENT COMPANY FROM ENGAGING IN CERTAIN TRANSACTIONS WITH AFFILIATES OF ITS ADVISOR AND IMPOSE LIMITS ON THE USE OF LEVERAGE) ARE NOT APPLICABLE TO THE INVESTING ENTITY.

